

# **MTPConnect**

MedTech and Pharma Growth Centre

## **Innovation and Translation Intermediary – Adelaide Intermediary Program**

**Reports to:** Director, Adelaide Intermediary Program  
**Direct reports:** N/A  
**Type:** Full-time, fixed term to 30 June 2023 (*renewable upon confirmation of continued funding*)  
**Location:** Adelaide with working from home arrangements



Australian Government  
Department of Industry, Science,  
Energy and Resources

**Industry  
Growth  
Centres**

## ABOUT MTPCONNECT

MTPConnect was formed as a not-for-profit organisation in November 2015 as part of the Australian Government's Industry Growth Centres Initiative to accelerate the growth of the medical technology, biotechnology and pharmaceutical (MTP) sector.

MTPConnect is working to forge stronger connections between research and industry, maximising opportunities for Australians to not only make scientific and technological breakthroughs to improve the health of Australians, but to see them developed through the proof-of-concept stage and successfully translated and commercialised.

MTPConnect achieves these outcomes by improving collaboration, providing and facilitating funding, developing skills, informing policy and promoting regulatory reform. In this way, MTPConnect is building a more resilient and competitive medical products manufacturing sector.

The MTPConnect has a great culture driven by high-performance, collaborative team members. Head Office is in Melbourne, with hubs in South Australia, Queensland and Western Australia and team members in NSW. Remote and/or working from home arrangements for employees are supported.

### External Innovation & Translation Intermediary

As part of its EXCITE Strategy, the Government of South Australia is investing resources on intermediary functions that drive collaboration and knowledge transfer between researchers and industry in Innovation Districts.

MTPConnect has recently been awarded the contract to deliver the Government's External Innovation and Translation Intermediary (EITI) services for the Adelaide BioMed City (ABMC) innovation district. Through targeted activities and services, MTPConnect's Adelaide Intermediary Program will grow South Australia's health and medical industry sector and improve performance across the research, innovation and translation value chain.

## ROLE OVERVIEW

The Innovation and Translation Intermediary will play a key role in supporting the growth of health innovation and translation in the State. Working closely with ABMC partners and members and the broad range of stakeholders in the MTP sector including, companies, universities, medical research institutes, health professionals and funders, the Innovation and Translation Intermediary will strategically build capacity, connection and opportunity.

A key focus of the role will be to work closely with individuals, organisations, start-ups and SMEs to provide expert advice and mentoring. This will take the form of engaging in one-on-one meetings, reviewing plans or proposals and identifying and facilitating strategic introductions. You will build an excellent understanding of capabilities and opportunities locally, nationally and internationally and be the conduit for driving new business for South Australia. With your extensive insight and knowledge of national funding programs (such as CRC-P, ARC and MMI) you will assist ABMC members in the development of competitive grant applications. Your understanding of the wider funding and infrastructure landscape in Australia will increase South Australia's engagement in major projects.

The Innovation and Translation Intermediary will also play a key role in building South Australia's capacity more broadly. You will contribute to networking events, targeted seminars, innovation summits and roundtables. You will facilitate strategic industry panels and engage in relevant committees and advisory

groups. You will also amplify the reach and impact of MTPConnect's existing resources: webinars, podcasts, reports and industry consultations.

This role is suited to a candidate with tertiary qualifications in a relevant field of science or health, with extensive experience across the research innovation and translation pipeline, who builds trusted relationships – and, most importantly, has a passion for South Australian innovation to realise global impact. Preference will be given to those candidates who have international experience and networks to bring to the role.

The Innovation and Translation Intermediary will report to the program Director and work within a small but ambitious team to collectively deliver on the objectives of MTPConnect's Adelaide Intermediary Program.

## KEY DUTIES AND RESPONSIBILITIES

The Innovation and Translation Intermediary will:

- Provide bespoke one-on-one advice and mentoring to researchers, entrepreneurs and companies through consultations and reviews of plans or proposals
- Facilitate strategic introductions between key stakeholders and national or international individuals, organisations and programs
- Identify and drive opportunities for strategic development of innovation and translation activities within ABMC, working closely with stakeholders to build upon existing capacity and empower success
- Leverage national MTPConnect training and funding programs as relevant to support the growth of South Australian activity
- Identify and drive opportunities to support the attraction of global talent to South Australia
- Connect stakeholders with national facilities and infrastructure
- Facilitate and/or participate in committees, roundtables or advisory groups working to build the capacity and visibility of the South Australian health innovation and translation ecosystem
- Provide assistance to the development of major competitive grants and projects
- Contribute to mapping the capabilities and identifying needs within the South Australian sector
- Develop content and facilitate or host collaboration, networking and capacity building events
- Other duties as required from time to time
- Local and interstate travel may be involved

## REQUIRED SKILLS AND KNOWLEDGE

- Understanding of and experience working within the medical technology, biotechnology, pharmaceutical and digital health sector
- Demonstrated business development expertise
- Experience working with stakeholders on innovation and translation initiatives
- Excellent networking and communications skills
- Ability to think in an innovative and strategic way
- Scientific expertise in a related field
- Ability to work effectively within a small team environment, aligning and leveraging the strengths of partners

## PERSONAL ATTRIBUTES

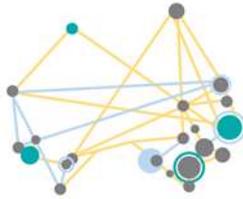
The Innovation and Translation Intermediary will contribute to achieving MTPConnect's vision by:

- Acting with integrity and professional discretion
- Communicating effectively
- Maintaining strong focus on delivering business results to deadlines
- Taking initiative and holding a strong work ethic
- Working well with others to deliver team outcomes
- Setting high standards
- Bringing passion and enthusiasm to building South Australia's health innovations sector.

## QUALIFICATIONS

- Tertiary qualifications (undergraduate and/or postgraduate) in a health-related field and experience across the research/industry innovation and translation pipeline.





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## CONTACT US FOR FURTHER INFORMATION

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Further information about the Industry Growth Centres Initiative  
is available at [www.business.gov.au/Industrygrowthcentres](http://www.business.gov.au/Industrygrowthcentres)