



CTCM INFORMATION SESSION: Funding call for Medical Devices – Round 1

WEDNESDAY 2 FEBRUARY 2022 | 1:00-2:15PM AEDT



Australian Government
Department of Industry, Science,
Energy and Resources

Industry
Growth
Centres

MTPConnect



Championing a sector-led approach to accelerating the growth of the
medical technology, biotechnology and pharmaceutical ecosystem in Australia

Welcome and Acknowledgement of Country



Dr Duncan Macinnis

Director of Stakeholder Engagement NSW & ACT

The CTCM Team

MTPCONNECT



Danielle Shand

Director | CTCM Program
MTPConnect



Dr Duncan Macinnis

Director Stakeholder Engagement NSW
MTPConnect



Kevin Rajasekaran

Associate Project Manager | CTCM
MTPConnect

CTC-M PROGRAM PARTNERS



Ian Burgess

Chief Executive Officer
MTAA



Dr Andrew Milligan

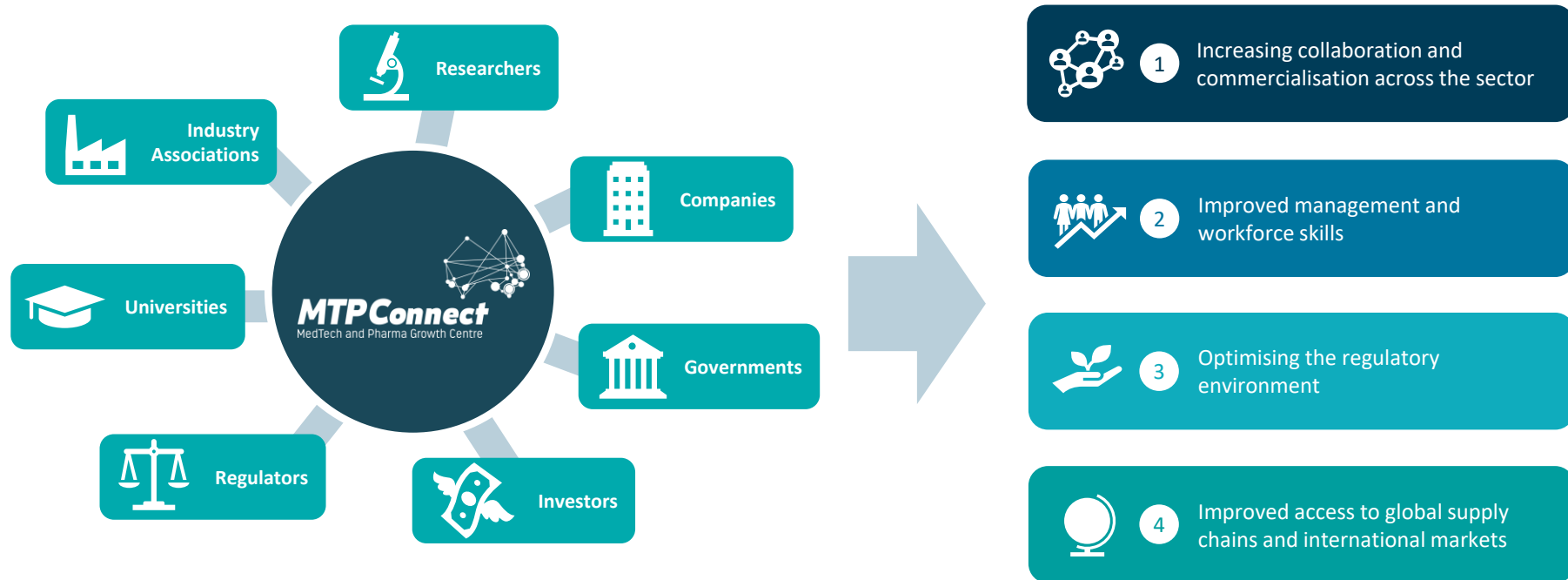
MedTech Ventures Case Manager
MDPP



Dr Dharmica Mistry

Head of Medtech & Biotech
Cicada Innovations

MTPConnect's goal is to accelerate the growth of Australia's MTP sector



MTPConnect Programs Overview @\$182M

Department of Industry, Science, Energy and Resources



Australian Government
Department of Industry, Science,
Energy and Resources

Industry
Growth
Centres

Growth Centre
Project Fund

\$15.6M

40 Projects

Department of Health - Medical Research Future Fund



Biomedical
TRANSLATION BRIDGE
PROGRAM

\$22.3M

21 Projects

BMTH

BioMedTech Horizons
PROGRAM

\$45M

46 Projects

RED

DEVELOPING AUSTRALIA'S
MTP SECTOR
WORKFORCE

\$32M

13 Training partners
31 Training programs

TTRA

TARGETED TRANSLATION
RESEARCH ACCELERATOR
DIABETES + CARDIOVASCULAR DISEASE

\$47M

7 Research projects
2 Research centres



Clinical Translation
& Commercialisation
Medtech

\$19.75M

Round 1 – NOW OPEN!

REDI Commercialisation Programs



REDI Fellowships, Internship and Mentoring



APR I N T E R N



REDI Training Programs

Identifying unmet market need
& clinical context



Cicada Medlab Commercialisation 101

Understanding of quality management
systems & protocols



QMS Primer | GLP Bootcamp
ISO 9001 & ISO 13485 QMS Bootcamps

Designing strategic clinical trials
to meet regulatory requirements



Foundations Bootcamp

Securing investment/
delivering funding strategy



Biointellect Venturer Program



Australian Government
Department of Industry, Science,
Energy and Resources
Department of Health

Business

business.gov.au
13 28 46
(toll-free)

Grant Opportunity Guidelines

Medical Research
Future Fund



Medical Research Future Fund – Medical Research Commercialisation Initiative

2020 Early Stage Translation and Commercialisation Support Grant Opportunity Guidelines

Opening date:	4 March 2021
Closing date and time:	5.00pm AEDT on 1 April 2021
Commonwealth policy entity:	Australian Government Department of Health
Administering entity:	Department of Industry, Science, Energy and Resources
Enquiries:	If you have any questions, contact us on 13 28 46 or ESTAC@industry.gov.au
Date guidelines released:	15 December 2020
Type of grant opportunity:	Open competitive

Stream 1



preclinical **medical research** or **medical innovation** projects with commercial potential (CUREator)

Stream 2



early clinical development of **novel drugs**, or novel uses for **existing drugs**, with commercial potential (CUREator)

Stream 3



early clinical development of **medical devices** with commercial potential (CTCM)

Stream 4



early-stage development of **digital health technologies** with commercial potential (ANDHealth+)

CTCM: \$19.75 million program funded through MRFF

4-year initiative that will:

- Identify **medical devices** with **commercial potential**
- Support SMEs through **early clinical trials**

In partnership with:



Medical Technology
ASSOCIATION OF AUSTRALIA



**MEDICAL DEVICE
PARTNERING
PROGRAM**



**CICADA
INNOVATIONS**



**THERAPEUTIC
INNOVATION**
AUSTRALIA

About the CTCM Program

Two funding rounds

Funding Round 1
(FY 2022)

Funding Round 2
(FY 2023)

Successful projects will be provided with



Between **\$250,000**
and **\$1.5 million**
per project
(50% cash co-contribution)

Funding period per
project – **24 months**

**Commercialisation and
Development support**



Educational support



Access to infrastructure



Application Process



Eligibility

Requirements of the lead applicant

1 Registered Australian Business with an ABN

2 Less than 200 employees

3 Must be incorporated in Australia

Project must involve development of a medical device

Capacity to match the co-contribution requirement

Evidence of technical or commercial feasibility

Legal right to access and use IP

Must comply with administrative requirements

Selection Criteria (20% each)

Challenge & Solution



- Address an unmet need
- Competitive advantage
- Value proposition

Technical Merit



- Innovative design features
- Scalability & safety
- Feedback from stakeholders & clinicians

Project Plan



- Clear deliverables & outcomes
- Key risks are identified
- Feedback taken into account

Translation & Commercialisation



- IP protection
- Feasible business model
- Attractive to investors

Team & Capabilities



- Experience & proven track record
- Diverse team of expertise
- Access to infrastructure

Panel Discussion

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Connect with the MTPConnect CTCM Team



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Watch this space...

Senior Program Manager | CTCM
Do you know someone suitable?



For more information, please contact

CTCM@MTPCONNECT.ORG.AU